

CROSS-BORDER E-COMMERCE

Sell in Bangladesh.

Get Paid in PKR.

Zero Local Setup.

THE PATCHEE enables Pakistani brands to seamlessly enter and scale in the Bangladesh e-commerce market without the need for local entity registration, infrastructure, or operational complexity.

With **10+ years of operational experience**, we provide a **fully managed 3PL ecosystem** including warehousing, order fulfilment, last-mile delivery, and cash collection — all while remitting revenue directly to you in **PKR**.

You focus on sales. We handle everything else.

10

YEARS OF EXPERIENCE

BD

LIVE WAREHOUSE &
TEAM

PKR

YOU GET PAID IN

Confidential Commercial Proposal · 2026

Pakistan's Gateway into Bangladesh E-Commerce

Why Bangladesh, Why Now

Why Bangladesh, Why Now

- **170 million Population** — One of South Asia's largest untapped consumer markets
- **30%+ Annual E-commerce Growth** — Rapid digital adoption and COD dominance
- **Low Competition for Pakistani Brands** — First-mover advantage

Despite strong demand, most Pakistani sellers struggle due to:

- Lack of local warehousing
- Complex last-mile logistics
- COD cash handling challenges
- Currency conversion risks

THE PATCHEE eliminates all these barriers.

170M

POPULATION MARKET

30%+

ANNUAL E-COM GROWTH

What We Do for You Today

01 PK-CNA- DXB-USA→BD Freight & Inbound Logistics

End-to-end shipment from Pakistan, China, South Korea, Duba, USAi to our Bangladesh warehouse — customs clearance, documentation, and quality check included.

ORIGIN	DESTINATION	RATE (BDT/KG)	NOTES
HONGKONG	BANGLADESH	1600	Per shipment
PAKISTAN	BANGLADESH	2000	Per shipment
DUBAI	BANGLADESH	1600	Per shipment
USA	BANGLADESH	2500	Per shipment
SOUTH KOREA	BANGLADESH	2000	Per shipment
CHINA	BANGLADESH	1500	Per shipment

NOTE: PER KG RATE ARE NOT FIXED

02 3PL Fulfilment — Confirmation, Packing & Dispatch

Your orders, fully managed. One flat rate. No hidden costs. No warehouse fees.

\$1.00 USD / Order · Call Confirmation + Packing + Dispatch

\$0.20 USD / Return · Return receiving, Inspection & Restock

FREE · Warehouse storage — No monthly fee

SERVICE COMPONENT	WHAT'S INCLUDED	RATE
Order Confirmation Call	Native Bangla-speaking agent verifies each order	\$1.00 / Order
Pick & Pack	Quality check + branded packing ready to ship	
Dispatch to Last Mile	Handoff to BD courier partner with tracking	
Return Handling	Receive, inspect, restock, report	\$0.20 / return
Warehouse Storage	Secure storage, inventory management	FREE

03 Cash Handling & PKR Settlement

We collect BDT from your customers and remit to you in Pakistani Rupees — no forex exposure, no banking complexity, no BD entity required.

FEATURE	DETAIL
Collection Currency	BDT — Cash on Delivery from customers
Remittance Currency	PKR — paid directly to your account in Pakistan
Cash Handling	2% Service Margin
Settlement Cycle	Weekly or bi-weekly (agreed in advance)
Reporting	Full transaction-level statement per cycle

— UPCOMING SERVICES —

What's Coming — Phase 2

As your Bangladesh business scales, THE PATCHEE becomes your full growth partner. These services launch next:

PR

PR & Brand Building

Perf. Mktg

Performance Marketing (Meta · Google · TikTok)

Social

Social Media Management

CSR

Dedicated CSR Agent (Native Bangla)

+ MTO — Dedicated Market Resource

A market-facing resource exclusively for your brand — order tracking, escalations, local market intelligence, and brand coordination. Your person on the ground.

— OUR EDGE —

Why THE PATCHEE

Already Operational

Not a concept. Not a startup pitch. We have been running live BD e-commerce for 10 years with a full warehouse team and established courier partnerships.

Zero Setup for You

No entity registration. No local hiring. No BDT bank account. You ship inventory to us — we run the rest.

PKR Settlement

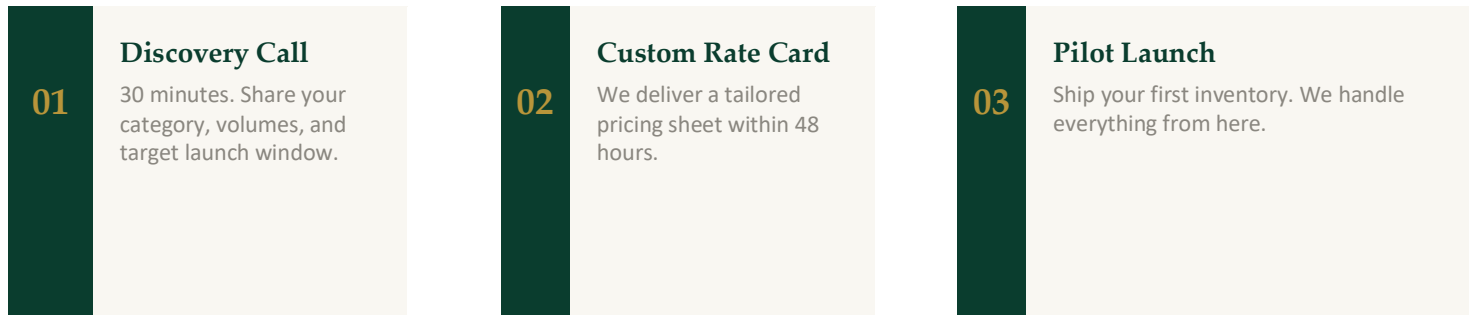
All your revenue collected in BDT, converted and remitted in PKR. No forex exposure. No international banking headaches.

Scale at Your Pace

Start with fulfilment only. Add marketing, CSR, and PR as volume grows. One partner. Every layer of the stack.

— LET'S BEGIN —

Go-To-Market Process



— IDEAL CLIENT PROFILE —

THE PATCHEE is best suited for:

- Pakistani e-commerce brands
- Shopify / COD sellers
- Amazon / Daraz sellers expanding regionally
- Importers sourcing from China
- D2C brands looking for international growth

T H E P A T C H E E

3PL Warehouse & Cross-Border E-Commerce Solutions